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Overview

Through TECBOMOTM Limited Liability Company's strategic partnership with Carahsoft Technology Corp., a leading government IT solutions provider, TECBOMOTM is positioned to offer a comprehensive suite of IT solutions to the education sector via a variety of pre-negotiated contracts and cooperative agreements. This collaboration allows K-12 school districts, colleges, and universities to streamline their procurement processes and access a wide array of technological resources.

TECBOMOTM, a minority-owned small business, leverages Carahsoft's extensive portfolio of contracts with state, local, and education (SLED) entities. This enables educational institutions to easily acquire critical IT services such as cloud solutions, cybersecurity, data center hardware, and managed services. By utilizing these existing agreements, schools and universities can avoid the complexities and delays of the traditional bidding process.

The partnership provides educational clients with access to top technology vendors under favorable terms and conditions negotiated by Carahsoft. This ensures competitive pricing and adherence to public sector procurement regulations. Consequently, TECBOMOTM can deliver tailored and cost-effective IT solutions that address the unique challenges and evolving technological needs of modern learning environments. This streamlined approach to procurement empowers educational institutions to efficiently enhance their IT infrastructure and support their educational missions.

The TECBOMOTM Advantage

TECBOMOTM TM helps educational institutions streamline their workflows and procurement processes by leveraging existing, competitively bid contract vehicles. This eliminates the need for institutions to conduct lengthy and costly RFPs (Request for Proposals) on their own, saving time, money, and resources. By utilizing our pre-negotiated contracts with leading technology providers, we enable schools, colleges, and universities to quickly and efficiently acquire the IT products, software, and services they need to support their academic and operational goals.

The key benefits of partnering with TECBOMOTM include:

- Cost Savings: Access to pre-negotiated, discounted pricing on a wide range of technology solutions.
- **Increased Efficiency:** Skip the time-consuming RFP process and get the technology you need faster.
- **Compliance:** Our contracts are meticulously vetted to comply with federal and state procurement regulations, reducing your risk.
- **Simplified Procurement:** We act as your single point of contact, simplifying the process of acquiring and managing technology from multiple vendors.
- Expert Guidance: Our team provides expert advice to help you select the right solutions for your specific needs. Agency purchase orders must be emailed.

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Contract Vehicle Deep Dive

The Quilt | # MSA - 05012019F (Vendors) - TECBOMO / CCRA-TLL-08152025

About The Quilt: A non-profit national coalition of 38 regional research and education networks. It leverages its collective buying power to secure advantageous pricing and terms for its members on IT infrastructure, particularly for networking and virtualization technologies.



TECBOMO[™] 's Role: We provide educational institutions with a streamlined way to access the benefits of **The Quilt** contract. This gives you direct access to powerful virtualization and cloud infrastructure solutions from leading vendors at significant discounts. This is perfect for institutions looking to reduce IT costs through server consolidation, build a more resilient disaster recovery solution, or support remote access for students and staff.

E&I Cooperative Services | #EI00063-2021MA (<u>Vendors</u>) – TECBOMO / #CCRA-TLL-08152025

About E&I: The largest member-owned, non-profit purchasing cooperative for education. E&I helps its members achieve supply-chain efficiencies, lower costs, and reduce risk. Their competitively solicited contracts make it easy for institutions to access high-quality products and services.

TECBOMOTM 's Role: Through our partnership, we enable E&I members to leverage the E&I Carahsoft contract, which provides access to a broad portfolio of leading technology providers. We simplify the purchasing process, ensuring you can quickly integrate cutting-edge technologies while adhering to E&I's policies on sustainability and supplier diversity.

NJEdge | #00278834 (Vendors) - TECBOMO / #CRA-TLL-08152025

About NJEdge: A technology consortium serving academic and research institutions in New Jersey and beyond. It provides a robust technology ecosystem, including networking, professional services, and a comprehensive catalog of IT solutions.



TECBOMOTM 's Role: We utilize our partnership with NJEdge to provide institutions with a simple and efficient procurement path. Leveraging the pre-negotiated NJEdge contract, we can deliver a variety of IT products and services, from virtualization and cloud solutions to comprehensive professional and managed services, all while ensuring compliance and delivering cost savings.

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Texas DIR | # DIR-CPO-5131 (Vendors) - TECBOMO / #SCRA-TEC-090525

About Texas DIR: The Texas Department of Information Resources (DIR) provides technology solutions and purchasing support to state and local government entities, including public education. Its contracts are pre-negotiated and competitively solicited, offering discounted pricing and simplified terms.



TECBOMO[™] 's Role: For institutions in Texas and beyond, we provide access to a wide array of products and services through our Texas DIR contracts. We help you navigate the various contracts available, such as those for AI, cloud services, data storage, and software, to ensure you select the best fit for your needs. We streamline the entire process, so you get the benefit of prenegotiated pricing and terms without the administrative burden.

Texas DIR-CPO-5131

Artificial Intelligence (AI) Products, Services, and Related Services

Texas DIR-CPO-5175

Cloud Services

Texas DIR-CPO-5362

Data Storage, Data Communications & Networking Equipment and Related Services

Texas DIR-CPO-5437

Google Branded Products and Value-Added Services

Texas DIR-CPO-5683

Education Information Technology (I.T.) Products and Related Services

Texas DIR-CPO-5687

Software Products, Software Services, Software as a Service (SaaS), and Enterprise Resource Planning (ERP) Software Modules Products and Services

Texas DIR-TSO-4036

Case Management Software and Related Services



Carahsoft Texas Vendor ID Number - 1522189693700

Authorized Users:

Any Texas state agency, unit of local government, institution of higher education as defined in Section 2054.003, Texas Government Code, and those state agencies purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, any local government as authorized through the Interlocal Cooperation Act, Chapter 791, Texas Government Code, and the state agencies and political subdivisions of other states as authorized by Section 2054.0565, Texas Government Code.

DIR Co-op Contract Program Review DIR Website for Contract DIR-CPO-5131

Product Available: Various Software and Related Services

- Appendix A Texas Standard Terms and Conditions
- Appendix B HUB Subcontracting Plan
- Appendix C Pricing Index

Warranty and Return Policy:

All hardware has a 3 year limited warranty. Software returns must be submitted within 45 days of purchase through agent the order was sent to.

How It Works: Your Path to Simplified Procurement

Our process is designed to be quick and easy, ensuring you can focus on your core mission of education.

- 1. **Consultation:** Contact us to discuss your technology needs and challenges.
- 2. **Solution Discovery:** Our team identifies the best contract vehicle (The Quilt, E&I, NJEdge, or Texas DIR) and technology solutions to meet your requirements.
- 3. **Proposal:** We provide a comprehensive proposal with transparent pricing and terms, leveraging the pre-negotiated contract.
- 4. **Procurement:** You issue a purchase order, and we handle the rest, from vendor management to delivery and implementation.
- 5. **Ongoing Support:** We remain a dedicated partner, providing ongoing support and guidance to ensure your technology investment is a success.
- 6. Please remember to put the Contract Vehicle Number (located after the contract vehicle) on your Purchase Order and Quote. Payment Terms: Net 30 (On Approved Credit)
- 7. Email purchase orders to <u>info@tecbomo.com</u>

Contact Us

Ready to streamline your procurement and unlock the power of these contract vehicles? Let's connect!

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