

**TECBOMO CAPABILITIES STATEMENT**

**TECHNOLOGY CONSULTING**

We provide IT insights and product expertise to help organizations leverage advanced technologies that drive growth, streamline operations, and enhance customer experience.

**ORGANIZATIONAL DIFFERENTIATOR**

We are committed to delivering cutting-edge technology solutions tailored to the unique needs of our clients. By staying ahead of industry trends and emerging technologies, we empower organizations to harness the full potential of technology.

**OUR CORE COMPENTENICES**

IT Procurement / Project Mgmt. Technology Distribution (VAR)	Create processes that help businesses acquire the right technology solutions.
IT Consulting/Training Mgmt	Provide end-user training on how to use new technologies.
IT Disaster Recovery Planning	Assist with planning to minimize downtime, protect critical data and maintain business continuity.
Managed IT Services	Integrate technology components into cohesive solutions

**OUR ORGANIZATIONAL STRATEGY**

People	Guide organizations and their people to embrace the power of emerging technologies that align seamlessly with business goals
Strategy	Work closely with business leaders to understand their strategic objectives
Execution	Utilize effective project management methodologies to ensure project delivery is on-time and within budget
Value	Define key performance indicators to measure the success of IT initiatives

TECHNOLOGY SERVICES

We deliver cutting-edge managed IT services that empower businesses to thrive in the digital age.

TECHNOLGY SOLUTIONS

We are a trusted IT solutions provider that offers a comprehensive suite of technology solutions

**OUR CORE SERVICES**

IT Deal Registration	Ensuring eligibility for support, avoid revenue leakage and strengthen vendor relationships
Cloud Solution Services	Manage and optimize cloud-based solutions
Endpoint Management	Manage security of endpoint devices
Application Delivery	Assist organizations modernize existing applications
Backup and Disaster Recovery	Streamline operations to mitigate downtime and harness the power of storage hardware and software

**OUR CORE TECHNOLOGY SOLUTIONS**

AI / RPA	Enhance operational efficiency by automating repetitive tasks, freeing up human resources for more strategic and creative endeavors
Cloud	Business flexibility to scale resources up or down to meet fluctuating demands
Cybersecurity	Safeguard sensitive data, bolstering trust with customers and protecting against financial loss
Data	Unlock valuable insights, streamline operations, and drive informed decision making
Networking	Empower businesses to streamline operations, enhance collaboration and secure sensitive data

**COMPANY DETAILS**

**REGISTRATIONS & CERTIFICATIONS**

SAM.gov: AABE, MBE, SDB MDOT: MBE, DBE, SBE, ACDBE  
Charles County MD: SBR

**PRIMARY POINT OF CONTACT**

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**NAICS CODES**

541519	Other Computer Related Services	423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesaler
541618	Other Management Consulting Services	425120	Wholesale Trade Agents and Brokers
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**PAST PERFORMANCES**

Client Agency	Contract Number	Descrion of Solution	Description of Services
MD State Retirement Agency	SRA 23-18	DocuSign IAM Software	Implementation of AI electronic signature and digital transformation management platform.
MD Department of Human Services	20556-COTS01	LinkedIn Learning LMS Software	Implementation of learning management software
MD Department of Commerce	T00R3601645	DocuSign IAM Software	Implementation of AI electronic signature and digital transformation management platform.
Maryland Health Benefit Exchange	BPM041185	Databricks Software Licenses	Data Management solutions to streamline processes and gain deeper insights to healthcare trends
Harris County Department of Education	24/037DR-2	Training Management	Advisors, Coaches, Counselors, Consultants, Speakers, and Trainers

**TECHNOLOGY INDUSTRY PARTNERSHIPS**



TECBOMO partner ecosystem fuels growth and innovation. See our partner catalog: <https://www.tecbomo.com/partner-ecosystem>